

**考試編碼:**M2010-616

**考試名稱:** TSM Butterfly Analysis  
Engin Report Sales Mastery V1 Exam

**版本:** Demo

QUESTION NO: 1

When will Butterfly produce an Analysis Engine Report?

- A. When all collections are present as listed in the Pre-requisite Questionnaire (PRQ).
- B. When some collections from the PRQ are listed, and there is a Target Design Guidance (TDG).
- C. When all collections are present as listed in the PRQ. and there is any TDG.
- D. When all collections are present as listed in the PRQ. and there is one finalized TDG.

Answer: B

QUESTION NO: 2

Which action should be taken if the Target Design Guidance (TDG) cannot capture customer requirements successfully?

- A. upload other documents that capture the architecture
- B. add a free text note into the TDG explaining the situation
- C. upload it and check Bespoke TDG Requ before signing off
- D. alter/add products into the TDG to match the customer's needs

Answer: A

QUESTION NO: 3

How can a user get access to customer folders?

- A. use a special code
- B. users can access all customer folders
- C. e-mail the customer to request access
- D. through Butterfly authorized permissions

Answer: D

QUESTION NO: 4

What step should be taken if a collection is taking too long or hangs?

- A. request support from Butterfly
- B. abort the collection and upload the output
- C. remove operations from the collector by editing it
- D. try a different collector than the one provided for this customer

Answer: A

QUESTION NO: 5

Capacity is related to occupancy how?

- A. Occupancy is not related to capacity
- B. Capacity is the amount of occupancy that is actively in use by clients
- C. Capacity is the amount of physical storage required to store occupancy
- D. Capacity and occupancy are interchangeable terms for the amount of client data being protected

Answer: B

QUESTION NO: 6

What is the next step once a collection completes?

- A. add the output to a single archive containing all collections for that customer
- B. add the output to a single archive containing all collections for that data center
- C. upload the collection output manually and remove the collector and output file from the system
- D. the collector will upload the collection automatically and request confirmation to remove itself from the system

Answer: A

QUESTION NO: 7

What does the Pre-requisite Questionnaire represent?

- A. The intended solution design.
- B. A list of clients eligible for migration.

- C. The assets in scope for analysis and business case.
- D. All the servers and hardware the customer has within their infrastructure.

Answer: D

QUESTION NO: 8

How are data centers listed in the Pre-requisite Questionnaire {PRQ} used?

- A. to make it easier to fill out the PRQ
- B. to determine the location of the assets for cost calculation
- C. to help an engineer find the assets when starting a collection
- D. to group assets exactly and display them on the Analysis Engine Report

Answer: D

QUESTION NO: 9

Which method is used to transfer data with Butterfly?

- A. private file sharing websites
- B. via e-mail to Butterfly Support
- C. access to <http://www.butterflyportal.net>
- D. access to <https://www.butterflyportal.net>

Answer: B

QUESTION NO: 10

How can a portal access password be reset?

- A. use the I Forgot My Password service
- B. submit an e-mail request to Butterfly Support
- C. enter a wrong password 5 times to issue a reset
- D. request a new user ID as passwords cannot be reset

Answer: A

QUESTION NO: 11

What will a new customer folder contain?

- A. nothing
- B. Migration Engine software
- C. a number of backup and storage collectors
- D. the latest Pre-requisite Questionnaire and Target Design Guidance documents to use

Answer: D

QUESTION NO: 12

Where can guidance first be obtained when filling out the Pre-requisite Questionnaire?

- A. call Butterfly Support
- B. read the README tab
- C. e-mail Butterfly Support
- D. contact a local Butterfly Certified expert

Answer: B